



Current report No 17

Date: 23 January 2013

Legal grounds: art. 70 Section 3 of the Polish Act on Public Offering, Conditions Governing the Introduction of Financial Instruments to Organised Trading and Public Companies of July 29th 2005 (Dz.U. of 2005, No 184, item 1539)

2012 Cargo Shipments

KDM Shipping Public Limited presents tonnage of cargo transported and revenues by country of discharge and type of cargo for 2012.

The following table summarizes tonnage of cargo transported and related revenues by type of cargo in 2012:

Type of Cargo		Revenue, USD ths	Shipments, tones	Average price per 1 tonne, USD ths
1.	Wheat	6,636	214,875	30.9
2.	Cement	3,054	116,966	26.1
3.	General	2,572	78,136	32.9
4.	Wood	1,690	55,024	30.7
5.	Sunflower meal	1,900	44,080	43.1
6.	Scrap metal	1,893	57,620	32.9
7.	Feldspar	729	32,648	22.3
8.	Silicomanganese	429	12,540	34.2
9.	Bran	270	11,380	23.7
10.	Gypsum	229	9,072	25.2
11.	Coke nuts	129	4,156	31.0
12.	Perlite	66	2,985	22.1
13.	Equipment	1,990	n/a	n/a
14.	Total	21,587	639,482	33.8

The following table summarizes tonnage of cargo transported and related revenues by country of discharge in 2012:

Country of Discharge		Revenue, USD ths	Shipments, tones	Average price per 1 tonne, USD ths
1.	Turkey	9,661	284,413	34.0
2.	Russia	5,989	171,478	34.9
3.	Ukraine	3,272	99,928	32.7
4.	Gergia	2,097	72,674	28.9
5.	Italy	568	10,989	51.7
6.	Total	21,587	639,482	33.8

2012 vs 2011 Cargo Shipments

The following table shows comparison of revenue for cargo transported in 2012 vs 2011:

Type of Cargo		2012 Revenue, USD ths	Change	2011 Revenue, USD ths
1.	Wheat	6,636	16.7%	5,684
2.	Cement	3,054	3410.3%	87
3.	General	2,572	(63.6%)	7,058
4.	Wood	1,690	65.7%	1,020
5.	Sunflower meal	1,900	9.0%	1,743
6.	Scrap metal	1,893	(21.8%)	2,421
7.	Feldspar	729	225.4%	224
8.	Silicomanganese	429	n/a	-
9.	Bran	270	(65.0%)	772
10.	Gypsum	229	n/a	-
11.	Coke nuts	129	n/a	-
12.	Perlite	66	n/a	-
13.	Fertilizers	-	n/a	634
14.	Peas	-	n/a	85
15.	Equipment	1,990	(36.3%)	3,124
16.	Total	21,587	(5.5%)	22,852

The following table shows comparison of tonnage of cargo transported in 2012 vs 2011:

Type of Cargo		2012 Shipments, tones	Change	2011 Shipments, tones
1.	Wheat	214,875	27.6%	168,433
2.	Cement	116,966	3813.2%	2,989
3.	General	78,136	(72.0%)	278,672
4.	Wood	55,024	50.4%	36,588
5.	Sunflower meal	44,080	17.6%	37,484
6.	Scrap metal	57,620	(20.5%)	72,444
7.	Feldspar	32,648	178.9%	11,706
8.	Silicomanganese	12,540	n/a	-
9.	Bran	11,380	(64.5%)	32,041
10.	Gypsum	9,072	n/a	-
11.	Coke nuts	4,156	n/a	-
12.	Perlite	2,985	n/a	-
13.	Fertilizers	-	n/a	21,950
14.	Peas	-	n/a	2,972
15.	Total	639,482	(3.9%)	665,279