



Current report No 16

Date: 23 January 2013

Legal grounds: art. 70 Section 3 of the Polish Act on Public Offering, Conditions Governing the Introduction of Financial Instruments to Organised Trading and Public Companies of July 29th 2005 (Dz.U. of 2005, No 184, item 1539)

December 2012 Cargo Shipments

KDM Shipping Public Limited presents tonnage of cargo transported and revenues by country of discharge and type of cargo for December 2012, full year 2012 and comparison of December 2012 vs December 2011 and full year 2012 vs full year 2011.

The following table summarizes tonnage of cargo transported and related revenues by type of cargo in December 2012:

Type of Cargo		Revenue, USD ths	Shipments, tonnes	Average price per 1 tonne, USD ths
1.	General	812	15,880	51.1
2.	Scrap metal	486	15,753	30.9
3.	Wheat	455	16,658	27.3
4.	Silicomanganese	429	12,540	34.2
5.	Sunflower meal	213	5,598	38.0
6.	Coke nuts	129	4,156	31.0
7.	Cement	72	2,783	25.9
8.	Feldspar	68	2,959	23.0
9.	Equipment	453	n/a	n/a
10.	Total	3,117	76,327	40.8

The following table summarizes tonnage of cargo transported and related revenues by country of discharge in December 2012:

Country of Discharge		Revenue, USD ths	Shipments, tones	Average price per 1 tonne, USD ths
1.	Ukraine	1,346	32,157	41.9
2.	Turkey	1,118	26,941	41.5
3.	Georgia	420	13,148	31.9
4.	Russia	233	4,081	57.1
5.	Total	3,117	76,327	40.8

2012 Cargo Shipments

The following table summarizes tonnage of cargo transported and related revenues by type of cargo in 2012:

Type of Cargo		Revenue, USD ths	Shipments, tones	Average price per 1 tonne, USD ths
1.	Wheat	6,636	214,875	30.9
2.	Cement	3,054	116,966	26.1
3.	General	2,572	78,136	32.9
4.	Wood	1,690	55,024	30.7
5.	Sunflower meal	1,900	44,080	43.1
6.	Scrap metal	1,893	57,620	32.9
7.	Feldspar	729	32,648	22.3
8.	Silicomanganese	429	12,540	34.2
9.	Bran	270	11,380	23.7
10.	Gypsum	229	9,072	25.2
11.	Coke nuts	129	4,156	31.0
12.	Perlite	66	2,985	22.1
13.	Equipment	1,990	n/a	n/a
14.	Total	21,587	639,482	33.8

The following table summarizes tonnage of cargo transported and related revenues by country of discharge in 2012:

Country of Discharge		Revenue, USD ths	Shipments, tones	Average price per 1 tonne, USD ths
1.	Turkey	9,661	284,413	34.0
2.	Russia	5,989	171,478	34.9
3.	Ukraine	3,272	99,928	32.7
4.	Gergia	2,097	72,674	28.9
5.	Italy	568	10,989	51.7
6.	Total	21,587	639,482	33.8

December 2012 vs December 2011 Cargo Shipments

The following table shows comparison of revenue for cargo transported in December 2012 vs December 2011:

Type of Cargo		December 2012 Revenue, USD ths	Change	December 2011 Revenue, USD ths
1.	General	812	(13.7%)	941
2.	Scrap metal	486	n/a	-
3.	Wheat	455	(54.9%)	1,009
4.	Silicomanganese	429	n/a	-
5.	Sunflower meal	213	(72.4%)	773
6.	Coke nuts	129	n/a	-
7.	Cement	72	n/a	-
8.	Feldspar	68	(60.9%)	174
9.	Wood	-	n/a	363
10.	Equipment	453	n/a	-
11.	Total	3,117	(4.4%)	3,260

The following table shows comparison of tonnage of cargo transported in December 2012 vs December 2011:

Type of Cargo		December 2012 Shipments, tones	Change	December 2011 Shipments, tones
1.	General	20,541	(31.2%)	29,871
2.	Scrap metal	15,753	n/a	-
3.	Silicomanganese	12,540	n/a	-
4.	Wheat	11,997	(48.9%)	23,464
5.	Sunflower meal	5,598	(58.9%)	13,619
6.	Cement	2,783	n/a	-
7.	Coke nuts	4,156	n/a	-
8.	Feldspar	2,959	(66.2%)	8,757
9.	Wood	-	n/a	4,588
10.	Total	76,327	(4.9%)	80,299

2012 vs 2011 Cargo Shipments

The following table shows comparison of revenue for cargo transported in 2012 vs 2011:

Type of Cargo		2012 Revenue, USD ths	Change	2011 Revenue, USD ths
1.	Wheat	6,636	16.7%	5,684
2.	Cement	3,054	3410.3%	87
3.	General	2,572	(63.6%)	7,058
4.	Wood	1,690	65.7%	1,020
5.	Sunflower meal	1,900	9.0%	1,743
6.	Scrap metal	1,893	(21.8%)	2,421
7.	Feldspar	729	225.4%	224
8.	Silicomanganese	429	n/a	-
9.	Bran	270	(65.0%)	772
10.	Gypsum	229	n/a	-
11.	Coke nuts	129	n/a	-
12.	Perlite	66	n/a	-
13.	Fertilizers	-	n/a	634
14.	Peas	-	n/a	85
15.	Equipment	1,990	(36.3%)	3,124
16.	Total	21,587	(5.5%)	22,852

The following table shows comparison of tonnage of cargo transported in 2012 vs 2011:

Type of Cargo		2012 Shipments, tones	Change	2011 Shipments, tones
1.	Wheat	214,875	27.6%	168,433
2.	Cement	116,966	3813.2%	2,989
3.	General	78,136	(72.0%)	278,672
4.	Wood	55,024	50.4%	36,588
5.	Sunflower meal	44,080	17.6%	37,484
6.	Scrap metal	57,620	(20.5%)	72,444
7.	Feldspar	32,648	178.9%	11,706
8.	Silicomanganese	12,540	n/a	-
9.	Bran	11,380	(64.5%)	32,041
10.	Gypsum	9,072	n/a	-
11.	Coke nuts	4,156	n/a	-
12.	Perlite	2,985	n/a	-
13.	Fertilizers	-	n/a	21,950
14.	Peas	-	n/a	2,972
15.	Total	639,482	(3.9%)	665,279