

## Current report 26/11/2012/12

### October 2012 Cargo Shipments

KDM Shipping Public Limited presents tonnage of cargo transported and revenues by country of discharge and type of cargo for October 2012, January - October 2012 and comparison of October 2012 vs September 2012 and January-October 2012 vs January - October 2011.

The following table summarizes tonnage of cargo transported and related revenues by type of cargo in October 2012:

Type of Cargo		Revenue, USD ths	Shipments, tonnes	Average price per 1 tonne, USD ths
1.	Wheat	1,276	44,516	28.7
2.	Cement	333	14,609	22.8
3.	Scrap metal	225	7,860	28.6
4.	Wood	160	2,300	69.6
5.	Equipment	451	-	n/a
6.	<b>Total</b>	<b>2,445</b>	<b>69,285</b>	<b>35.3</b>

The following table summarizes tonnage of cargo transported and related revenues by country of discharge in October 2012:

Country of Discharge		Revenue, USD ths	Shipments, tones	Average price per 1 tonne, USD ths
1.	Georgia	998	35,635	28.0
2.	Russia	864	17,268	50.0
3.	Turkey	583	16,382	35.6
4.	<b>Total</b>	<b>2,445</b>	<b>69,285</b>	<b>35.3</b>

## January-October 2012 Cargo Shipments

The following table summarizes tonnage of cargo transported and related revenues by type of cargo in January-October 2012:

Type of Cargo		Revenue, USD ths	Shipments, tones	Average price per 1 tonne, USD ths
1.	Wheat	5,323	171,833	31.0
2.	Cement	2,767	105,909	26.1
3.	General	1,526	55,808	27.3
4.	Wood	1,602	52,724	30.4
5.	Sunflower meal	1,256	27,978	44.9
6.	Scrap metal	1,256	37,067	33.9
7.	Feldspar	661	29,689	22.3
8.	Gypsum	229	9,072	25.2
9.	Perlite	66	2,985	22.1
10.	Equipment	947	-	n/a
11.	<b>Total</b>	<b>15,633</b>	<b>493,065</b>	<b>31.7</b>

The following table summarizes tonnage of cargo transported and related revenues by country of discharge in January- October 2012:

Country of Discharge		Revenue, USD ths	Shipments, tones	Average price per 1 tonne, USD ths
1.	Turkey	7,413	225,207	32.9
2.	Russia	4,884	150,999	32.3
3.	Ukraine	1,392	55,125	25.3
4.	Gergia	1488	53,562	27.8
5.	Italy	456	8,172	55.8
6.	<b>Total</b>	<b>15,633</b>	<b>493,065</b>	<b>31.7</b>

## September 2012 vs October 2012 Cargo Shipments

The following table shows comparison of revenue for cargo transported in September 2012 vs October 2012:

Type of Cargo		October 2012 Revenue, USD ths	Change	September 2012 Revenue, USD ths
1.	Wheat	1,276	85.5%	688
2.	Cement	333	-28.4%	465
3.	Wood	160	5.3%	152
4.	General	-	n/a	155
5.	Scrap metal	225	-20.2%	282
6.	Perlite	-	n/a	66
7.	Equipment	451	-9.1%	496
8.	<b>Total</b>	<b>2,445</b>	<b>6.1%</b>	<b>2,304</b>

The following table shows comparison of tonnage of cargo transported in September 2012 vs October 2012:

Type of Cargo		October 2012 Shipments, tones	Shipments, tones	September 2012 Shipments, tonnes
1.	Wheat	44,516	65.7%	26,858
2.	Cement	14,609	-17.9%	17,796
3.	Wood	2,300	-51.2%	4,715
4.	General	-	n/a	5,978
5.	Scrap metal	7,860	-24.4%	10,401
6.	Perlite	-	n/a	2,985
7.	<b>Total</b>	<b>69,285</b>	<b>0.8%</b>	<b>68,733</b>

## January- October 2012 vs January-October 2011 Cargo Shipments

The following table shows comparison of revenue for cargo transported in January-September 2012 vs January-September 2011:

Type of Cargo		January- October 2012 Revenue, USD ths	Change	January- October 2011 Revenue, USD ths
1.	Wheat	5,323	31.4%	4,052
2.	Cement	2,767	n/a	-
3.	General	1,526	-72.7%	5,587
4.	Wood	1,602	172.9%	587
5.	Sunflower meal	1,256	54.7%	812
6.	Scrap metal	1,256	-45.9%	2,320
7.	Feldspar	661	1222.0%	50
8.	Gypsum	229	n/a	-
9.	Bran	-	n/a	481
10.	Fertilizers	-	n/a	359
11.	Perlite	66	n/a	-
12.	Equipment	947	-69.4%	3,094
13.	<b>Total</b>	<b>15,633</b>	<b>-9.9%</b>	<b>17,342</b>

The following table shows comparison of tonnage of cargo transported in January-October 2012 vs January-October 2011:

Type of Cargo		January- October 2012 Shipments, tones	Shipments, tonnes	January- October 2011 Shipments, tonnes
1.	Wheat	171,833	38.1%	124,397
2.	Cement	105,909	n/a	-
3.	General	55,808	-75.3%	226,241
4.	Wood	52,724	76.9%	29,800
5.	Scrap metal	37,067	-46.9%	69,744
6.	Sunflower meal	27,978	32.2%	21,163
7.	Feldspar	29,689	906.7%	2,949
8.	Gypsum	9,072	n/a	-
9.	Bran	-	n/a	29,251
10.	Fertilizers	-	n/a	16,091
11.	Perlite	2,985	n/a	-
12.	<b>Total</b>	<b>493,065</b>	<b>-5.1%</b>	<b>519,636</b>

*Legal grounds: art. 70 Section 3 of the Polish Act on Public Offering, Conditions Governing the Introduction of Financial Instruments to Organised Trading and Public Companies of July 29th 2005 (Dz.U. of 2005, No 184, item 1539)*