

2013 CARGO SHIPMENTS

KDM Shipping Public Limited presents tonnage of cargo transported and revenues by country of discharge and type of cargo for 2013.

The following table summarizes tonnage of cargo transported and related revenues by type of cargo in 2013:

Type of Cargo		Revenue, USD ths	Shipments, tones	Average price per 1 tonne, USD ths
1.	Metal products	6,618	216,737	30.5
2.	General	6,742	275,532	24.5
3.	Wheat	6,258	201,000	31.1
4.	Equipment	1,016	n/a	n/a
5.	Rape seed	436	10,545	41.3
6.	Sunflower meal	323	11,149	29.0
7.	Bran	295	11,228	26.3
8.	Wood	183	8,011	22.8
9.	Peas	115	2,929	39.3
10.	Soya	87	2,382	36.5
11.	Silicomanganese	65	2,049	31.7
12.	Pig iron	53	3,005	17.6
13.	Rice	39	2,108	18.5
14.	Total	22,230	746,675	29.77

The following table summarizes tonnage of cargo transported and related revenues by country of discharge in 2013:

Country of Discharge		Revenue, USD ths	Shipments, tones	Average price per 1 tonne, USD ths
1.	Turkey	9,404	311,79	30.2
2.	Ukraine	5,047	209,967	24.0
3.	Georgia	2,54	83,312	30.5
4.	Russia	2,489	73,895	33.7
5.	Azerbaijan	1,101	22,42	49.1
6.	Egypt	808	14,773	54.7
7.	Italy	117	2,95	39.7
8.	Greece	105	2,95	35.6
9.	Ireland	87	2,382	36.5
10.	Albania	85	2,95	28.8
11.	Portugal	74	2,816	26.3
12.	Cyprus	67	2,91	23.0
13.	United Kingdom	63	2,427	26.0
14.	Norway	59	2,55	23.1
15.	Germany	54	2	27.0
16.	The Netherlands	47	2,799	16.8
17.	Latvia	44	1,475	29.8
18.	Denmark	39	2,31	16.9
19.	Total	22,230	746,675	29.6

2013 vs 2012 Cargo Shipments

The following table shows comparison of revenue for cargo transported in 2013 vs 2012:

Type of Cargo		2013 Revenue, USD ths	Change	2012 Revenue, USD ths
1.	Metal products	6,618	249.6%	1,893
2.	General	6,742	15.1%	5,855
3.	Wheat	6,258	(5.7%)	6,636
4.	Equipment	1,016	(48.9%)	1,99
5.	Rape seed	436	n/a	-
6.	Sunflower meal	323	(83.0%)	1,9
7.	Bran	295	9.3%	270
8.	Wood	183	(89.2%)	1,69
9.	Peas	115	n/a	-
10.	Soya	87	n/a	-
11.	Silicomanganese	65	(84.8%)	429
12.	Pig iron	53	n/a	-
13.	Rice	39	n/a	-
14.	Feldspar	-	n/a	729
15.	Coke nuts	-	n/a	129
16.	Perlite	-	n/a	66
17.	Total	22,230	3.0%	21,587

The following table shows comparison of tonnage of cargo transported in 2013 vs 2012:

Type of Cargo		2013 Shipments, tones	Change	2012 Shipments, tones
1.	General	275,532	34.9%	204,174
2.	Metal products	216,737	276.1%	57,62
3.	Wheat	201,000	(6.5%)	214,875
4.	Bran	11,228	(1.3%)	11,38
5.	Sunflower meal	11,149	(74.7%)	44,08
6.	Rape seed	10,545	n/a	-
7.	Wood	8,011	(85.4%)	55,024
8.	Pig iron	3,005	n/a	-
9.	Peas	2,929	n/a	-
10.	Soya	2,382	n/a	-
11.	Rice	2,108	n/a	-
12.	Silicomanganese	2,049	(83.7%)	12,54
13.	Feldspar	-	n/a	32,648
14.	Coke nuts	-	n/a	4,156
15.	Perlite	-	n/a	2,985
16.	Total	746,675	16.8%	639,482

Legal grounds: art. 70 Section 3 of the Polish Act on Public Offering, Conditions Governing the Introduction of Financial Instruments to Organised Trading and Public Companies of July 29th 2005 (Dz.U. of 2005, No 184, item 1539)